

Ontario Sailing Annual General Meeting Minutes
Sunday, January 17, 2016
Salon 105 West, Main Floor, Direct Energy Centre, Toronto

Meeting called to order @ 10:05 am.

Mark Searle, President

Mark Searle welcomed everyone to the meeting. Mark expressed Executive Director Glenn Lethbridge's regrets for being absent from the meeting due to illness but wanted everyone to know that he sends his best wishes and gratitude to all.

Mark Searle, President

Mark had the following individuals stand to be recognized ... a special welcome to:

- Ontario Sailing Past President / Sail Canada President Todd Irving
- Sail Canada Board Members Hugh McGugan and Bob Greenhalgh
- Ontario Sailing Past Presidents Donna Scott, Ron Kobrick, and Michael Vollmer
- Chief Executive Officer of Boating Ontario Janet Bauer
- Ministry of Tourism, Culture & Sport Representatives Barbara Lyon-Stewart and Scott Cooper

Mark Searle asked for a Motion to approve the Minutes of the AGM of January 18, 2015.

Motion: Tom Bolland
Second: Peter Bradley
Carried

Report of the President and Executive Director

Mark Searle, President

- Mark read the President's and Executive Director's report from the 2015 Annual Report (attached)

Report of the Treasurer

Tom Bolland, Treasurer

- Tom thanked the Finance Committee of Christine Searle, Craig Pattinson, Michael Hart, & Mark Searle
- Tom thanked the staff of Glenn Lethbridge, Margaret Mummery, & Krystal Smith for helping to prepare the Audited Financial Statement
- On page 1 of the statement, the auditor has given Ontario Sailing a clean audit.

- Tom asked for a Motion to accept the Auditor's Report of March 31, 2015.

Motion: Susan Houston
Second: Michael Hart
Carried

- Tom asked for a Motion to appoint the Auditing Firm of Hilborn LLP as Auditors at a fee to be set by the Board of Directors for 2015/2016.

Motion: Peter Bradley
Second: Greg Scott
Carried

- Tom asked for a Motion to approve the actions of the Board of Directors.
 - Be it resolved that all Acts, Contracts, By-laws, Proceedings, Appointments, Elections, and Payments enacted, made, done

Motion: Jay Kirkpatrick
Second: Greg Scott
Carried

and taken by Directors and Officers of the corporation on its behalf since the last Annual General Meeting, as the same are set out, or referred to in the Minutes of the Meetings of the Directors, or the Officers, or the Financial Statements be approved, ratified and confirmed.”

Mark asked if there were any questions for Tom Bolland, Treasurer. Mark asked if there were any questions for the other Directors & Committee Chairs. There were no questions from the floor.

Mark Searle, President

- Mark Searle asked for a Motion to Accept the Annual Report

Motion: Greg Scott
Second: Susan Houston
Carried

Mark Searle thanked the members of the 2015 Board of Directors:

| | | |
|-------------------------|-------------------|----------------------------|
| President | Mark Searle | Port Credit Yacht Club |
| Treasurer / Secretary | Tom Bolland | Barrie Yacht Club |
| VP-Training | Graham Fraser | Maple Leaf Fund |
| VP-Racing | Stephanie Mah | Westwood Sailing Club |
| VP-Business Development | Carolyn Weckesser | Ashbridge’s Bay Yacht Club |
| VP-Recreation | Susan Houston | Sarnia Yacht Club |
| Director | Ron Kobrick | Island Yacht Club |
| Director | Peter Bradley | Nepean Sailing Club |
| Director | Andrew Hallett | Algoma Sailing Club |
| Director | David Zeni | Toronto Windsurfing Club |
| Director | Michael Hart | Muskoka Lakes Association |
| Director | Jay Kirkpatrick | Maple Leaf Fund |
| Consultant | Greg Scott | Maple Leaf Fund |
| Past President | Donna Scott | Mimico Cruising Club |

Donna Scott thanked the 2015 Board of Directors and the 2016 Nominating Committee (Joanne Abbott & Leo Reise) for their time, effort & support.

Donna Scott, Nominating Committee Chair

- Donna thanked Andrew Hallett for his contribution as a Board Member and indicated that Andrew would be stepping down from the Board of Directors in 2016.
- The Nominating Committee’s recommendation for the 2016 Board of Directors is: Tom Bolland, Peter Bradley, Graham Fraser, Michael Hart, Susan Houston, Jay Kirkpatrick, Ron Kobrick, Stephanie Mah, Greg Scott, Mark Searle, Carolyn Weckesser, and David Zeni.
- Donna Scott made a Motion that the membership accept those named as 2016 Board of Directors for Ontario Sailing Association.

Second: Richard Bissonnette
Carried

2015 Ontario Sailing Awards were announced and presented.

The winners were as follows:

| AWARD | WINNER | ACCEPTING | PRESENTING |
|---|--|--|--|
| Ontario Sailing LORC Championship | Jim McGuinness & the crew of the Five-Fifteen | Jim McGuinness | Wendy Loat |
| Gill North America Sailors of the Year | Terry McLaughlin David Ogden Sandy Andrews David Jarvis | Terry McLaughlin David Ogden Sandy Andrews David Jarvis | Colin Clark - Gill North America Chris Hewson |
| Hans Fogh Developing Sailor of the Year | Matti Muru | Matti Muru | Chris Hewson |
| Female Junior Sailor of the Year | Clara Gravely | Clara Gravely | Donna Scott |
| Fogh Marine Youth Sailors of the Year | Jack Porter Gray Snyder | Jack Porter Gray Snyder | Thomas Fogh |
| Joanne Abbott –Female Sailor of the Year | Brenda Bowskill | Deb Bowskill (mom) | Susan Houston |
| Angus ‘Bud’ Roulstone Leadership Award | Geordie Miller | Geordie Miller | Cam Lymburner |
| Regatta of the Year | Lightning Worlds @ Buffalo Canoe Club | Rob Cheevers | Tom Bolland |
| GAM on Yachting Award of Excellence | Barbara Lyon-Stewart | Barbara Lyon-Stewart | Mark Searle |
| President’s Trophy | Ashley Hum Nicholas Thompson | Ashley Hum Ben Rabinovitch | Past Presidents Todd Irving, Donna Scott, and Michael Vollmer & Current President Mark Searle |
| GAM on Yachting Award of Excellence | Ben Rabinovitch (YMCA Camp Kitchikewana) | Ben Rabinovitch (YMCA Camp Kitchikewana) | Cam Lymburner |
| Provincial Champion: Laser | Colton Ladouceur | Mr. & Mrs. Ladouceur | Tom Bolland Chris Hewson |
| Provincial Champion: Radial | Aleksander Magi | Aleksander Magi | Tom Bolland Chris Hewson |
| Provincial Champion: Optimist | Colin Davies | Colin Davies | Tom Bolland Chris Hewson |
| Provincial Champion: 29er | Louis Riel-Brockie Sam Bonin | Louis Riel-Brockie Sam Bonin | Tom Bolland Chris Hewson |
| Provincial Champion: 420 | Gray Snyder Jack Porter | Gray Snyder Jack Porter | Tom Bolland Chris Hewson |
| Provincial Champion: T293 | Tyler McKay | Jay McKinnell | Tom Bolland Chris Hewson |
| E. Aileen Clarke Ontario Single Handed Sailing Championship | Ashbridge’s Bay Yacht Club | Jeff Dejean | Aileen Clarke |
| Edward Ison Ontario Double Handed Sailing Championship | Bronte Harbour Yacht Club | Kevin Corcoran | Greg Scott |
| George Blanchard Overall Award | Bronte Harbour Yacht Club | Kevin Corcoran | Jay Kirkpatrick |

| | |
|--|---|
| <p>Greetings from Sail Canada</p> <p>Todd congratulated all the award winners.</p> <p>Todd recognized the Sail Canada board members that were in attendance: Hugh McGugan, Bob Greenhalgh, Karen McRae, & Jen Provan.</p> <p>Todd emphasized that we are all Sail Canada. All of our partners and provincial bodies, especially Ontario Sailing; by delivering their programs and working with the clubs across Ontario and really making sure that sailing is healthy and vibrant across Ontario and Canada. He indicated that it is easy for him to say that Ontario Sailing is the gold standard for provincial associations.</p> <p>In the business of training and development, Sail Canada has 3 key pillars that they strive to achieve. Their goals are:</p> <ul style="list-style-type: none"> • Grow participation • Improve the pathways for development • Improve performance overall <p>As an organization, Sail Canada is in charge of creating and maintaining the standards and then working with their partners to deliver those standards and provide excellent training globally. They do this with a system that has structure and measurement and absolute accountability.</p> <p>Sail Canada is currently working on revitalizing, rebuilding, rebranding, and improving their high performance program. They are very committed to collectively making the organization stronger.</p> <p>On the training side, Sail Canada is building more products and services to better address the market to make sure that everybody has CANSail or keelboat or power training products that Sail Canada can sell and deliver to help make all of that stronger. They are rolling out these new programs each and every year and have a very aggressive plan to do that.</p> <p>Be sure to cheer on our athletes in Rio this summer and into Tokyo 2020.</p> <p>Todd Irving's contact information: Email: president@sailing.ca Phone: 416-625-3396</p> | <p>Todd Irving, President, Sail Canada</p> |
| <p>Draws Prizes: Jacket – Jordan McDonald Tote – Max Bonin Tote – Zachary Parm</p> | <p>Mark Searle</p> |
| <p>Mark reminded everyone to support Ontario Sailing's Partners & Sponsors listed on the back of the Annual Report and on the Ontario Sailing website.</p> | <p>Mark Searle</p> |
| <p>Motion to adjourn at 11:18 am.</p> | <p>Motion: Donna Scott Second: Ian Scott Carried</p> |

PRESIDENT AND EXECUTIVE DIRECTOR'S REPORT

Submitted by Mark Searle, President & Glenn Lethbridge, Executive Director

Ontario Sailing has had an exceptionally active year.

The Pan Am Games were every much a success from the huge volunteer group, the host club RCYC, the training leading up to the Games and the event itself. Three classes saw medals go to Canadians with the home club of RCYC seeing a Bronze to Lee Parkhill in the Laser and a Silver to the J24 team skippered by World Class Terry McLaughlin with an exceptionally strong team. Luke Ramsey from BC Sailing sailed an Ontario Sailing supplied Sunfish and finished with a Silver. Thomas Fogh joined the Sail Canada Coaching staff after working for two years coaching athletes for the Pan AM Games from Ontario.

Coach and Instructor training was very busy this year with well over 400 people trained. Race Management, Judges and Regatta Safety personnel saw a very active training season.

Many highlights of the year for the staff included a very strong showing at Canadian Youth Championships with the Laser Radial (Male), 420 and Men's Board Youth World Team named from Ontario athletes. Windsurfing support through the Toronto Windsurfing Club has grown significantly this year. On a staffing side, we had to say goodbye to everyone's dear friend and coach Murray McCullough. We welcomed Chris Cowan to the coaching team and he has been an exceptional addition along with Chris Hewson, Rob Frost, contract coach Thomas Fogh and part-time OST Coaches Emily Hill and David Hayes. The Ontario Sailing Team continues to grow our Full Rig Laser, Radial and Skiff programs. This year, we launched a 420 program supported by Thomas Fogh and a Windsurfing team supported by David Hayes. To support the coaching programs in Ontario, a new Coach Mentorship program was launched and run by Emily Hill.

COAST

Our Shells and Sails partnership with ROWONTARIO has just completed its third year of a four year \$438,000 program. The cornerstone of this is the club support program called "COAST" or Club Operational Asset and Standards Tool. The program offers clubs a self-audit checklist, a tool to identify strengths and opportunities for growth, a baseline for strategic planning, ideas for future programming, operating, revenue generation and marketing and finally promotion for your club. Well over 100 clubs have joined in on this program www.shellsandsails.ca. We are now helping to launch the program nationally at a nominal cost to our Provincial Partners and Clubs.

Get Out On the Water

In 2015, GOOTW was promoted to member clubs and the public. In partnership with ROWONTARIO, it saw over 101 events and 3278 registered participants. From data provided, 25% of the registered participants financially committed to either programming or membership. For 2016, more partnerships are being investigated (Paddle Canada, SUP, Discover Boating). This does not include the individual partnerships that clubs have been able to create (Boy Scouts, Girl Guides of Canada, local restaurants and microbreweries). Some events which are most notable include Etobicoke Yacht Club who filled up their pre-registrations within 3 days, St. Catharines Rowing Club who had on-the-spot signups including a full waiting list and Scarborough Bluffs Sailing School who created 4 additional learn-to streams due to instant signups at their event.

For 2016, the proposed fee is \$300 plus tax per member club which will include the training and one-on-one coaching with Project Manager Stephanie McKenzie. This year, to name a few, marketing will include co-op print and radio advertising, regional post-secondary school promotion invitations to trade shows scheduled and more. Last year's project showed strength; this year's project has double the promise. Through a mutual relationship where each party involved is ready to work, Get out on the Water could provide growth and rejuvenation for many members.

PRESIDENT AND EXECUTIVE DIRECTOR'S REPORT (...cont.)

Submitted by Mark Searle, President & Glenn Lethbridge, Executive Director

Ontario Sailing Club Expo

A new idea has been born! Partially due to the questions asked by the registered participants from Get Out On The Water (3278 registrants) such as "what do you do in your off season" - "are there any information sessions which I can attend", our Club expo was born. In partnership with The Toronto Resource Centre and with support and attendance from the Toronto Marine Unit at the Appel Salon (Toronto), our Boat Expo took on a steady and increasing level of interest. The day saw 30 clubs, schools and partners display to the public and well over 300 people attend. We were thrilled not only by the interest shown but ... clubs actually signed up people, sailing programs were booked, clothing and sailing gear was purchased and some wonderful nautical jewelry was purchased for a special someone.

Two Simple Words

We would like to thank an exceptionally strong office and administration staff of Krystal Smith, Margaret Mummery, Melanie O'Brian, and Cam Lymburner for their ongoing professionalism and support shown to our clubs. Joining the team was Project Leader Stephanie McKenzie who ran the Get Out On The Water project.

While considered part-time, we must also thank all our Learning Facilitators and Instructor Evaluators that run our Learn to Sail/Cruise/Windsurf/Power Clinics. These are truly gifted individuals and their time, talent and resources are the reason for our strong programming success.

I personally would like to thank a strong Board of Directors under the watchful and supportive eyes of President Mark Seale. This group is engaged, takes personal interest in the sport and above all, supports the staff in everything we do.

The true unsung heroes of the sport are the literally hundreds of volunteers running our many committees, programs and training courses. This includes of course the volunteers at our clubs and schools.

Finally we consider the partnership that our volunteers, coaches, athletes, staff and clubs have with Sail Canada paramount to our success. My definition of a partner includes not being afraid to talk during good & bad times be it to pick up the phone to tell someone they did a great job or they could have done better. By talking, communicating and pulling together in the face of strong winds, heavy seas or favourable tides and currents, our sport of sailing will move forward to a podium position.

There is no question that we need to invest more into our training programs and our young athletes if we want to see better international results. At the end of the day, we have some great role models in athletes such as our Pan AM Games medalists. Believe in our clubs, our athletes, and our coaches and invest towards the future.

I remind all of us that the learn-to-sail standards are minimum standards only. We need to strive for the best possible training programs possible. Rainy day training can include teaching how a sail works, how to tie knots, parts of the boat and dealing with sail controls on the boat.

Always happy to discuss any aspect of our programs and services offered in Ontario with our partner Clubs, Schools and Camps.

Fair Winds