



Annual General Meeting Minutes

**Saturday, November 9, 2019
Ashbridge's Bay Yacht Club
30 Ashbridge's Bay Park Road, Toronto, ON**

Meeting called to order @ 1:36 pm.

Peter Bradley, President

Peter Bradley welcomed everyone to the meeting.

Peter Bradley, President

Peter Bradley asked for a Motion to approve the Minutes of the AGM of December 1, 2018.

Motion: Mark Searle
Second: David Sprague
All in Favour - Carried

Report of the President and Executive Director

Peter Bradley, President

- Ontario Sailing's Board of Directors and staff invested a lot of time this past year clarifying how the Board was going to operate and how the staff were going to operate going forward. All policies were reviewed to make sure that they were up-to-date and represented the risk profile that Ontario Sailing wanted for Ontario. They also reviewed and updated the By-Laws for Ontario Sailing (subject to approval later in this AGM). A lot of time was spent on the governance side of Ontario Sailing.
- The Board asked the staff to implement key performance indicators to represent, to the Board, how they were executing towards their objectives. These are updated and reported to the Board regularly. The Board also asked the staff to do a program review and confirm proper execution.
- In the By-Laws (subject to approval), we eliminated the four VP roles and retained both the President's and Treasurer's roles and added the Secretary's role.
- We did a lot of work on role clarity and governance and we now have the platform ready to start executing.
- Thank you to our membership for their support in communicating that in order to be a part of sailing, you must be a member of sailing.
- Over 20 members have joined Ontario Sailing this past year.
- A shout out to National Yacht Club for reaching out and helping to start a new able sail program ... by embracing them and supporting them financially and with time, effort, space, etc.
- The Canada Summer Games in 2021 will be hosted by the Buffalo Canoe Club. David Sprague will be the PRO for the event.
- We encourage our members to reach out us at any time ... we work for you. We appreciate you!

Glenn Lethbridge,
Executive Director

Report of the Treasurer

Peter Bradley, President

- Rob Cheevers sends his regrets for not being able to attend in person.
- Peter Bradley read his report ...
- Ontario Sailing received an unqualified audit report from our independent audit firm of Hilborn LLP on the 2019 financial statements prepared by management and approved by the board. The audited financial statements as at March 31, 2019 are available on the Ontario Sailing website and, if you are interested, you will also find several previous years' statements. 2018/2019 was another successful year for Ontario Sailing operationally. Total revenues were \$1,209,392, expenditures \$1,219,599, with a small net loss after depreciation of \$-10,207. Our largest contributor to revenue is grants from the Ministry of Tourism, Culture, and Sport at \$243,408 and have been consistent year over year. We have seen growth in our Membership at \$245,656, and a successful year of participation in our BOOM program at \$126,336. Management and staff are responsible to manage expenses and have operated to plan. Opportunities to improve and deliver programs across the Province are reviewed by management to reduce costs through travel, facilities rental, and collaboration with our Members and Partners. Over the last several years, Ontario Sailing has grown its net assets to \$965,327, a small decrease from \$969,069 in 2018. While the net assets available are modest, they are healthy enough to manage organizational cash flow, deliver reliable programs and even develop new programs. Ontario Sailing will be working towards building our Hans Fogh Fund which, as an endowment fund, has the purpose of supporting High Performance, Coaching and Office Training into the future. Staff will be releasing opportunities this coming year for members to support this very important fund named after one of Canada's most gifted sailors. Lastly, I would like to thank all the Ontario Sailing team for a successful 2019, particularly Laura Robson, our Accounting Manager. The Auditor mentioned how exceptional the bookkeeping was during our meeting to discuss the 2019 Audit.

- Peter asked for a Motion to accept the Auditor's Report of March 31, 2019.
- Peter asked for a Motion to appoint the Auditing Firm of Hilborn LLP as Auditors at a fee to be set by the Board of Directors for 2019/2020.

Motion: Donna Scott
Second: Mark Searle
All in Favour - Carried

Motion: David Sprague
Second: Donna Scott
All in Favour - Carried

Proposed Ontario Sailing By-Laws

Peter Bradley, President

- The Board made changes to reflect our evolving governance structure and to reflect the changing environment that we work in.
- The new By-Laws were referred to legal counsel for review and feedback.
- The old By-Laws are version 8, and the new By-Laws will be version 9.
- Peter asked for a motion to approve, as circulated, the Ontario Sailing Association By-Law No. 9

Motion: Mark Searle
Second: Donna Scott
One Abstention
All in Favour - Carried

Nominating Committee Report

Mark Searle, Nominating
Committee

- The Ontario Sailing Nominating Committee consists of Past President Donna Scott, Past President Mark Searle, and Island Yacht Club's Ronald Kobrick (Chair)
- Five Director positions are to be filled at this AGM. Three vacancies are the results of terms ending for Emily Hill, Alan Redfern, and Peter Bradley, all of whom are allowing their names to stand for re-election. Two additional vacancies are the result of resignations by Rob Cheevers and David Zeni, who have two years and one year remaining on their terms, respectively.
- Having reviewed the applications, the Nominating Committee presents the following slate of directors for election at this AGM:
 - Peter Bradley, Trident Yacht Club, for a one-year term
 - Alan Redfern, Go Home Bay, for a two-year term
 - Emily Hill, Royal Hamilton Yacht Club, for a three-year term
 - Corey Glynn, Nepean Sailing Club, for a three-year term
 - Stephen Brickell, Whitby Yacht Club, for a three-year term
- The following directors will remain consistent and continue to complete their terms:
 - Ron Owston, Reef Boat Club, with one year remaining
 - Daina Morgan, Royal Canadian Yacht Club, with one year remaining
 - Jeff Dejean, Ashbridge's Bay Yacht Club, with two years remaining
 - Tony Bowman, Maple Leaf Fund, with two years remaining
- Mark asked for a motion to accept this slate for election

Motion: Graham
Dougall
Second: Karen-Ann
Xavier
All in Favour – Carried

Thank you to the Retiring Board of Directors:

Peter Bradley, President

- Rob Cheevers and David Zeni
- Ontario Sailing could not succeed without a strong Board and you have been integral in making that happen! Thank You!!

Greeting from Sail Canada

Hugh McGugen, Chair

- Sail Canada has a very strong relationship with Ontario Sailing.
- Ontario Sailing is a lead partner and Sail Canada thanks you for that.
- Even the tensest situations with Ontario Sailing are a result of our joint passion for the sport and eagerness to please our club members.
- We ultimately serve the same membership base ... we do this in a similar way with staff, the Board, and volunteers. Getting the three pieces to work together is a challenge and Ontario Sailing does a great job at it.
- 2020 is an Olympic year. It's great that Sail Canada and Ontario Sailing can work on the high-performance side together. We don't just have our eye on the prize ... we are also jointly investing with Ontario Sailing and some other provinces as well on the next generation performance hubs. There is a huge financial investment in making this happen. It is an entire developmental pipeline. With Ontario's help, the Ontario hub is up and running.
- Sail Canada has some opportunities on the finance committee side.
- Thank you to Ontario Sailing for being a great partner!

- The high-performance team is not only investing in the 2020 Olympics or the 2024 Olympics or even the 2028 Olympics, but they are investing in a system and development.
- They are starting out by having regional training centres with activities where the top sailors in the regions can come and train together.
- They are also looking at a concrete performance pathway for system development ... this means that everything they do means something. Sail Canada does not just host training camps ... they host training camps within a system. If sailors go to a training camp and they are the best at that training camp, they move to the next level. If they are the best at that level, they move to the next level until they finally end up at the Canadian Sailing Team level. Then they will be in a position to win a medal at the Olympics.
- This is Sail Canada's investment ... this is what they are trying to do ... they are not funding athletes anymore ... they are investing in a system and they are investing in development.

Mike Milner (High Performance Director)
Sail Canada

Thank you to our partners and our sponsors ... Government of Ontario, Coaches Association of Ontario, Canadian Sport Institute, Sail Canada, Fogh Marine, Royal Canadian Yacht Club, Highway H2O, The St. Lawrence Seaway Management Corporation, CO2 Inflatables, Toronto International Boat Show, Salus Marine Wear, Magnes Insurance, Row Ontario, Class Afloat, CORK.

Peter Bradley, President

Peter Bradley asked for a motion to terminate the meeting at 2:02 p.m.

Motion: David Sprague
Second: Emily Hill
All in Favour - Carried