advantage boating
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Lead CANSail Instructor – Advantage Boating

Location: Ottawa, Ontario
Season: May to August 2027
Hours: May - June is Part-time ; Jul - Aug is Full-time | Approximately 20–40 hours per week
Compensation: $22.00 - $27.00 / hour, based on experience, qualifications and role

About Advantage Boating

Advantage Boating is Ottawa's largest and longest-running sailing school catering primarily to adults. Since 1992, we have helped thousands of sailors develop the skills, confidence and experience to enjoy sailing safely and independently.

Operating on the beautiful Ottawa River, we offer Sail Canada programs ranging from introductory dinghy sailing through advanced keelboat programs. We pride ourselves on providing professional, safe, welcoming and memorable sailing experiences.

Position Overview

Advantage Boating is seeking an enthusiastic and experienced **CANSail Instructor** to lead our Ottawa dinghy sailing program for the 2027 season.

This position is ideal for an experienced CANSail instructor who enjoys teaching, mentoring others and taking on a leadership role.

The Lead Instructor will primarily teach **CANSail 1, 2 and 3 programs for adults and older youth**, with some opportunities for private instruction

We are looking for someone who is responsible, organized, self-motivated and enthusiastic about continuing Advantage Boating's longstanding reputation for quality sailing instruction.

Our ideal candidate is an excellent communicator and motivator who enjoys working with people and is committed to creating a **safe, positive and fun learning environment on the water**.

Key Responsibilities

The Lead CANSail Instructor will:

- Deliver high-quality **CANSail 1, 2 and 3 instruction** in accordance with Sail Canada standards and the CANSail 2.0 curriculum
- Lead engaging on-water and on-shore lessons for adults and older youth
- Create a safe, inclusive and supportive learning environment
- Provide constructive feedback and help students develop confidence and sailing skills
- Supervise, support and mentor other CANSail instructors
- Assist with day-to-day Advantage Boating program coordination
- Ensure all Sail Canada and Advantage Boating safety procedures are followed
- Monitor weather conditions and make appropriate decisions regarding on-water activities
- Help maintain, rig and care for dinghies, coach boats and other sailing equipment
- Identify and report equipment maintenance or safety concerns
- Assist with CANSail evaluations, student records and program administration
- Communicate professionally with students and parents
- Assist with private lessons, special events and other sailing school programs as required
- Support marketing and promotional activities
- Work closely with the Advantage Boating Sailing School Director and ownership team
- Promote a positive image of Advantage Boating and maintain our commitment to excellent customer service

Qualifications

Applicants must hold, or be in the process of obtaining for the 2027 season:

- **Active Sail Canada CANSail Instructor registration**
- Qualification to teach **CANSail 1, 2 and 3 or higher**
- Valid **First Aid and CPR certification**
- **Pleasure Craft Operator Card (PCOC)**
- **VHF Restricted Operator Certificate – Maritime [ROC(M)]**
- Good standing with Sail Canada
- Knowledge of Sail Canada safety standards and CANSail programming

Previous coaching or instructional experience is strongly preferred.

Applicants should also demonstrate:

- Strong leadership and interpersonal skills
- Excellent communication skills
- A positive, patient and encouraging teaching style
- Strong organizational and time-management skills
- Good judgment and a strong commitment to safety
- The ability to work independently while contributing positively to a team
- Flexibility to work some evenings and weekends

Applicants must be at least **18 years of age**.

Why Join Advantage Boating?

This position offers much more than a summer job.

You will have the opportunity to:

- Spend your summer working outdoors on the Ottawa River
- Develop valuable leadership, coaching and management experience
- Build marine safety and risk-management skills
- Gain practical experience managing a sailing program and fleet
- Develop customer-service, administration and program-delivery skills
- Mentor developing sailing instructors
- Work with a supportive and experienced sailing-school team
- Help new sailors discover the confidence and enjoyment that comes from learning to sail

Professional development and mentorship opportunities are available for the right candidate.

Compensation

Compensation is based on instructor qualifications, experience and level of responsibility.

Expected wage range: $22.00 - $27.00 / hour,

Both **part-time (May & June) and full-time (July & August) opportunities** are available, with approximately **30–40 hours per week** during the primary sailing season.

An earlier spring start may also be available for candidates interested in assisting with program preparation, fleet commissioning, administration and marketing.

Subsidized accommodations for out of town candidates/instructors may also be available.

How to Apply

If you are passionate about sailing, enjoy teaching and are ready to take on a leadership role, we would love to hear from you.

Please send your **resume and a brief cover letter** outlining your sailing, coaching and leadership experience to:

info@advantageboating.com

Applications will be reviewed as they are received and the position will remain open until filled.

Accessibility

We are an equal opportunity employer. We welcome and encourage applications from people living with disabilities. During the recruitment and hiring process we will work with you to accommodate your needs in line with the goals of the Accessibility for Ontarians with Disabilities Act and the Ontario Human Rights Code.

Join Advantage Boating and help the next generation of sailors discover the thrill, confidence and freedom of sailing.